

TABLE G. REVENUES & EXPENSES, UNINFLATED - ENTIRE FACILITY

INSTRUCTION: Complete this table for the entire facility, including the proposed project. Table H should reflect inflation. Projected revenues and expenses should be consistent with the projections in Table F. Indicate on the table if the reporting period is Calendar Year (CY) or Fiscal Year (FY). In an attachment to the application, provide an explanation or basis for the projections and specify all assumptions used. Applicants must explain why the assumptions are reasonable. See additional instruction in the column to the right of the table.

Indicate CY or FY	Two Most Recent Years (Actual)		Current Year Projected	Projected Years (ending at least two years after project completion and full occupancy) Add columns if needed in order to document that the hospital will generate excess revenues over total expenses consistent with the Financial Feasibility standard.						
	FY2016	FY2017	FY2018	FY2019	FY2020	FY2021	FY2022	FY2023	FY2024	FY2025
1. REVENUE										
a. Inpatient Services	\$ 366,355	\$ 363,195	\$ 390,723	\$ 389,049	\$ 387,921	\$ 387,025	\$ 386,185	\$ 404,356	\$ 404,799	\$ 404,562
b. Outpatient Services	288,473	299,630	300,212	299,640	299,231	298,604	297,981	309,905	310,180	310,510
Gross Patient Service Revenues	\$ 654,828	\$ 662,825	\$ 690,935	\$ 688,689	\$ 687,152	\$ 685,629	\$ 684,167	\$ 714,260	\$ 714,979	\$ 715,072
c. Allowance For Bad Debt	\$ 20,382	\$ 9,710	\$ 16,647	\$ 16,608	\$ 16,588	\$ 16,568	\$ 16,549	\$ 17,304	\$ 17,340	\$ 17,361
d. Contractual Allowance	77,770	79,613	81,783	81,515	81,335	81,157	80,986	84,715	84,813	84,835
e. Charity Care	12,679	18,861	15,906	15,852	15,813	15,774	15,737	16,365	16,374	16,369
Net Patient Services Revenue	\$ 543,997	\$ 554,642	\$ 576,599	\$ 574,713	\$ 573,416	\$ 572,130	\$ 570,894	\$ 595,876	\$ 596,452	\$ 596,508
f. Other Operating Revenue	61,680	55,642	55,190	53,175	53,164	53,341	53,841	53,846	53,703	53,957
NET OPERATING REVENUE	\$ 605,677	\$ 610,284	\$ 631,789	\$ 627,888	\$ 626,580	\$ 625,471	\$ 624,735	\$ 649,722	\$ 650,156	\$ 650,465
2. EXPENSES										
a. Salaries & Wages (including benefits)	\$ 248,932	\$ 258,387	\$ 265,026	\$ 266,632	\$ 266,115	\$ 265,474	\$ 264,846	\$ 265,788	\$ 266,219	\$ 266,166
b. Contractual Services	194,103	198,722	211,804	200,647	200,742	200,871	201,039	192,352	190,463	190,728
c. Interest on Current/Other Debt	2,783	3,138	3,137	3,719	3,620	3,482	3,332	6,094	5,779	5,550
d. Interest on Project Debt	-	-	-	-	-	-	-	13,000	12,728	12,442
e. Current Depreciation and Amortization	28,994	28,568	30,683	32,202	32,712	33,231	33,728	34,520	36,416	37,885
f. Project Depreciation and Amortization	-	-	-	-	-	-	-	17,309	17,621	17,621
g. Supplies	105,311	105,421	105,441	100,614	100,278	99,925	99,592	95,434	95,815	95,972
h. Malpractice and Other Operating Expense	5,325	5,452	5,697	4,392	4,542	4,695	4,852	5,015	5,183	5,357
i. Project Related Facility Operating Expenses	-	-	-	-	-	-	-	11,716	11,748	11,779
j. Service Line Incremental Investments	-	-	-	-	1,300	3,000	5,100	-	3,100	5,200
TOTAL OPERATING EXPENSES	\$ 585,448	\$ 599,688	\$ 621,789	\$ 608,207	\$ 609,308	\$ 610,678	\$ 612,489	\$ 641,228	\$ 645,071	\$ 648,699
3. INCOME										
a. Income From Operation	\$ 20,229	\$ 10,596	\$ 10,000	\$ 19,681	\$ 17,272	\$ 14,793	\$ 12,246	\$ 8,494	\$ 5,085	\$ 1,766
b. Non-Operating Income	(14,011)	(7,320)	(10,030)	(15,977)	(5,344)	(1,235)	2,888	5,942	8,102	9,813
SUBTOTAL	\$ 6,218	\$ 3,276	\$ (30)	\$ 3,704	\$ 11,928	\$ 13,558	\$ 15,134	\$ 14,436	\$ 13,187	\$ 11,579
c. Income Taxes										
NET INCOME (LOSS)	\$ 6,218	\$ 3,276	\$ (30)	\$ 3,704	\$ 11,928	\$ 13,558	\$ 15,134	\$ 14,436	\$ 13,187	\$ 11,579

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TABLE H. REVENUES & EXPENSES, INFLATED - ENTIRE FACILITY

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Indicate CY or FY	Two Most Recent Years (Actual)		Current Year Projected	Projected Years (ending at least two years after project completion and full occupancy) Add columns if needed in order to document that the hospital will generate excess revenues over total expenses consistent with the Financial Feasibility standard.						
	FY2016	FY2017	FY2018	FY2019	FY2020	FY2021	FY2022	FY2023	FY2024	FY2025
1. REVENUE										
a. Inpatient Services	\$ 366,355	\$ 363,195	390,723	399,320	408,673	418,494	428,610	460,624	473,303	485,514
b. Outpatient Services	288,473	299,630	300,212	307,550	315,239	322,883	330,716	353,030	362,672	372,643
Gross Patient Service Revenues	654,828	662,825	690,935	706,870	723,913	741,377	759,326	813,654	835,975	858,156
c. Allowance For Bad Debt	20,382	9,710	16,647	17,047	17,475	17,915	18,367	19,712	20,274	20,834
d. Contractual Allowance	77,770	79,613	81,783	83,667	85,687	87,756	89,883	96,503	99,166	101,810
e. Charity Care	12,679	18,861	15,906	16,270	16,659	17,057	17,466	18,643	19,145	19,645
Net Patient Services Revenue	543,997	554,642	576,599	589,885	604,092	618,649	633,610	678,796	697,390	715,867
f. Other Operating Revenue	61,680	55,642	55,190	53,944	54,714	55,684	56,992	57,819	58,512	59,618
NET OPERATING REVENUE	\$ 605,677	\$ 610,284	\$ 631,789	\$ 643,829	\$ 658,806	\$ 674,333	\$ 690,602	\$ 736,615	\$ 755,902	\$ 775,485
2. EXPENSES										
a. Salaries & Wages (including benefits)	\$ 248,932	\$ 258,387	\$ 265,026	\$ 273,203	\$ 279,392	\$ 285,587	\$ 291,932	\$ 300,190	\$ 308,086	\$ 315,615
b. Contractual Services	194,103	198,722	211,804	204,929	209,395	213,991	218,723	214,702	217,317	222,419
c. Interest on Current/Other Debt	2,783	3,138	3,137	3,719	3,620	3,482	3,332	6,094	5,779	5,550
d. Interest on Project Debt	-	-	-	-	-	-	-	13,000	12,728	12,442
e. Current Depreciation and Amortization	28,994	28,568	30,683	32,202	32,712	33,231	33,728	34,520	36,416	37,885
f. Project Depreciation and Amortization	-	-	-	-	-	-	-	17,309	17,621	17,621
g. Supplies	105,311	105,421	105,441	102,762	104,604	106,458	108,364	106,546	109,332	111,928
h. Malpractice and Other Operating Expense	5,325	5,452	5,697	4,480	4,725	4,982	5,252	5,537	5,837	6,153
i. Project Related Facility Operating Expenses	-	-	-	-	-	-	-	12,936	13,230	13,530
j. Service Line Incremental Investments	-	-	-	-	1,300	3,000	5,100	-	3,100	5,200
TOTAL OPERATING EXPENSES	\$ 585,448	\$ 599,688	\$ 621,789	\$ 621,295	\$ 635,747	\$ 650,731	\$ 666,431	\$ 710,833	\$ 729,445	\$ 748,343
3. INCOME										
a. Income From Operation	\$ 20,229	\$ 10,596	\$ 10,000	\$ 22,534	\$ 23,058	\$ 23,602	\$ 24,171	\$ 25,782	\$ 26,457	\$ 27,142
b. Non-Operating Income	(14,011)	(7,320)	(10,030)	(16,296)	(5,560)	(1,310)	3,126	6,560	9,125	11,272
SUBTOTAL	\$ 6,218	\$ 3,276	\$ (30)	\$ 6,238	\$ 17,498	\$ 22,291	\$ 27,297	\$ 32,342	\$ 35,581	\$ 38,414
c. Income Taxes	-	-	-	-	-	-	-	-	-	-
NET INCOME (LOSS)	\$ 6,218	\$ 3,276	\$ (30)	\$ 6,238	\$ 17,498	\$ 22,291	\$ 27,297	\$ 32,342	\$ 35,581	\$ 38,414

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